

**United Ways of Tennessee**  
**Statement of Financial Position**  
**For the Period Ending - April 30, 2020**

**Assets**

Cash	\$ 223,328
Investments	50,000
Membership Receivables	46,196
Miscellaneous Receivables	-
Grant Receivables	6,000
ALICE Receivables	19,017
Prepaid Insurance	-
Prepaid Expense	1,405
Office Equipment	2,427
Less: Accumulated Depreciation	<u>(2,397)</u>
Total Assets	<u><u>\$ 345,977</u></u>

**Liabilities & Net Assets**

Current Liabilities	
A/P Miscellaneous	\$ 405
A/P Mott #5 Grant Hubs	-
A/P Restricted - Mott #5 Grant	-
A/P Restricted - Mott Opportunity Grant	-
A/P Restricted - Franklin Institute Grant	-
A/P Restricted - UWW Grant	-
A/P Restricted - After School Alliance	-
A/P Restricted - Dollar General Grant	-
A/P United Way of North New Jersey	25,000
A/P PTO Accrual	5,637
Unrestricted Net Assets	187,746
Year-to-date Change in Net Assets	<u>127,188</u>
Total Liabilities & Net Assets	<u><u>\$ 345,977</u></u>

**United Ways of Tennessee**  
**Statement of Activities**  
**For the Period Ending - April 30, 2020**

Consolidated		
2020 Annual Budget	2020 YTD Actual	2020 YTD Variance

**Revenue**

Fee Income - Membership Dues	\$ 123,000	\$ 65,711	\$ (57,289)
Grant Income	225,000	216,950	(8,050)
Interest Income	150	68	(82)
Fee Income - Services	-	-	-
Income from Prior Year Reserves	-	-	-
Misc. Income & Reimbursements	1,500	420	(1,080)
Total Revenue	349,650	283,149	(66,501)

**Operating Expenses**

Salaries	125,653	42,410	(83,243)
Health, Life & Disability Insurance	17,495	5,862	(11,633)
Retirement Plan Contribution	5,026	1,675	(3,351)
Payroll Taxes	9,612	3,211	(6,401)
Workers Compensation	339	87	(252)
Payroll Processing Fees	1,200	500	(700)
Total Salaries, Benefits & Payroll Expense	159,325	53,746	(105,579)

Office Supplies/ Equipment	1,000	272	(728)
ALICE	25,000	-	(25,000)
Postage	200	66	(134)
Accounting Fees	8,500	1,790	(6,710)
Advertising & Promotion	2,000	-	(2,000)
Organization Meetings	4,000	1,377	(2,623)
Auto Allowance/Travel	4,000	206	(3,794)
Audit Fees	6,000	-	(6,000)
Registration Fees	1,000	381	(619)
Bank Fees	360	120	(240)
Insurance	1,050	344	(706)
Awards & Recognition	700	376	(324)
Outside Printing	1,500	-	(1,500)
Conference Expense	18,000	1,301	(16,700)
Outside Contracts	66,000	61,167	(4,833)
Grant   Hub Expense	36,000	32,000	(4,000)
Miscellaneous Expense	500	164	(336)
Grant Participant Travel	7,000	1,681	(5,319)
Website Management	2,500	972	(1,528)
Total Operating Expenses	185,310	102,215	(83,095)

**Total Expenses** \$ 344,635 \$ 155,961 \$ (188,674)

**Surplus / (Deficit) of Revenue over Expenses** \$ 5,015 \$ 127,188 \$ 122,173

**United Ways of Tennessee**  
**Statement of Activities**  
**For the Period Ending - April 30, 2020**

State Association		
2020 Annual Budget	2020 YTD Actual	2020 YTD Variance

**Revenue**

Fee Income - Dues	\$ 123,000	\$ 65,711	\$ (57,289)
Grant Income	-	6,000	6,000
Interest Income	150	68	(82)
Fee Income - Services		-	
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	<u>1,500</u>	<u>400</u>	<u>(1,100)</u>
Total Revenue	124,650	72,179	(52,471)

**Operating Expenses**

Salaries	80,271	26,329	(53,942)
Health, Life & Disability Insurance	11,177	3,741	(7,436)
Retirement Plan Contribution	3,210	1,069	(2,141)
Payroll Taxes	6,140	2,045	(4,095)
Workers Compensation	190	87	(103)
Payroll Processing Fees	<u>676</u>	<u>500</u>	<u>(176)</u>
Total Salaries, Benefits & Payroll Expense	101,664	33,771	(67,893)
Office Supplies/Equipment	1,000	272	(728)
ALICE	-	-	-
Postage	200	66	(134)
Accounting Fees	2,161		(2,161)
Advertising & Promotion	2,000		(2,000)
Organization Meetings	4,000	1,377	(2,623)
Auto Allowance / Travel			-
Audit Fees	2,000		(2,000)
Registration Fees	1,000	381	(619)
Bank Fees	360	120	(240)
Insurance	1,050	344	(706)
Awards & Recognition	700	376	(324)
Outside Printing		-	-
Conference Expense	500	366	(134)
Outside Contracts	-	-	-
Grant Hub Expense			-
Miscellaneous Expense	500		(500)
Grant Participant Travel			-
Website Management	<u>2,500</u>	<u>972</u>	<u>(1,528)</u>
Total Operating Expenses	17,971	4,273	(13,698)

**Total Expenses**

	\$ 119,635	\$ 38,044	\$ (81,591)
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**Surplus / (Deficit) of Revenue over Expenses**

	\$ 5,015	\$ 34,135	\$ 29,120
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**United Ways of Tennessee**  
**Statement of Activities**  
**For the Period Ending - April 30, 2020**

<b>Mott Grant #6 (Oct 2019-Sept 2020)</b>		
<b>2020</b>	<b>2020</b>	<b>2020</b>
<b>Annual</b>	<b>YTD</b>	<b>YTD</b>
<b>Budget</b>	<b>Actual</b>	<b>Variance</b>

**Revenue**

Fee Income - Dues			
Grant Income	\$ 75,000	\$ 39,000	\$ (36,000)
Interest Income			
Fee Income - Services			
Income from Prior Year Reserves			
Misc. Income & Reimbursements		\$ 20	
	<u>75,000</u>	<u>39,020</u>	<u>(36,000)</u>

**Operating Expenses**

Salaries	14,015	4,962	(9,053)
Health, Life & Disability Insurance	1,951	657	(1,294)
Retirement Plan Contribution	561	188	(373)
Payroll Taxes	1,072	360	(712)
Workers Compensation	38	-	(38)
Payroll Processing Fees	134	-	(134)
Total Salaries, Benefits & Payroll Expense	<u>17,771</u>	<u>6,165</u>	<u>(11,606)</u>

Office Supplies/ Equipment			-
Telephone			-
Postage			-
Accounting Fees	2,729		(2,729)
Advertising & Promotion			
Organization Meetings			-
Auto Allowance / Travel	4,000	206	(3,794)
Audit Fees	2,000		(2,000)
Membership Dues			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing			-
Conference Expense	7,500	590	(6,910)
Outside Contracts	4,000	3,250	(750)
Grant Participant Travel	1,000	800	(200)
Miscellaneous Expense		164	164
Grant Hub Expense	36,000	-	(36,000)
Promotional Materials			
Total Operating Expenses	<u>57,229</u>	<u>5,009</u>	<u>(52,220)</u>

**Total Expenses**

	\$ 75,000	\$ 11,175	\$ (63,825)
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**Surplus / (Deficit) of Revenue over Expenses**

	\$ -	\$ 27,845	\$ 27,825
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**United Ways of Tennessee**  
**Statement of Activities**  
**For the Period Ending - April 30, 2020**

Franklin Institute		
January 2020- June 2020		
2020 Annual Budget	2020 YTD Actual	2020 YTD Variance

**Revenue**

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income		1,950	1,950
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements			-
Total Revenue	-	1,950	1,950

**Operating Expenses**

Salaries			-
Health, Life & Disability Insurance			-
Thrift Plan Contribution			-
Payroll Taxes			-
Workers Compensation			-
Payroll Processing Fees			-
Total Salaries, Benefits & Payroll Expense	-	-	-
Office Supplies/ Equipment			-
Telephone			-
Postage			-
Accounting Fees			-
Advertising & Promotion			-
Organization Meetings			-
Auto Allowance		-	-
Audit Fees			-
Registration Fees			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing			-
Conference Expense			-
Outside Contracts		-	-
Grant Expense		-	-
Miscellaneous Expense			-
Grant Participant Travel			-
Website Management			-
Total Operating Expenses	-	-	-

**Total Expenses**

	\$ -	\$ -	\$ -
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**Surplus / (Deficit) of Revenue over Expenses**

	\$ -	\$ 1,950	\$ 1,950
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**United Ways of Tennessee**  
**Statement of Activities**  
**For the Period Ending - April 30, 2020**

<b>Amerisource Bergen</b>		
<b>January 2020 - December 2020</b>		
<b>2019</b>	<b>2019</b>	<b>2019</b>
<b>Annual</b>	<b>YTD</b>	<b>YTD</b>
<b>Budget</b>	<b>Actual</b>	<b>Variance</b>

**Revenue**

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income	100,000	100,000	-
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	-	-	-
Total Revenue	100,000	100,000	-

**Operating Expenses**

Salaries	15,773	5,582	(10,191)
Health, Life & Disability Insurance	2,196	739	(1,457)
Retirement Plan Contribution	631	211	(420)
Payroll Taxes	1,207	405	(802)
Workers Compensation	43		(43)
Payroll Processing Fees	150	-	(150)
Total Salaries, Benefits & Payroll Expense	20,000	6,936	(13,064)
Office Supplies/ Equipment			-
ALICE	25,000		(25,000)
Postage			-
Accounting Fees	2,210	1,390	(820)
Advertising & Promotion			-
Organization Meetings			-
Auto Allowance			-
Audit Fees	1,000		(1,000)
Registration Fees			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing	1,290		(1,290)
Conference Expense	8,000	309	(7,691)
Outside Contracts	39,000	38,500	(500)
Grant Hub Expense	-	32,000	32,000
Miscellaneous Expense			-
Grant Participant Travel	3,500	228	(3,272)
Website Management	-	-	-
Total Operating Expenses	80,000	72,427	(7,573)

**Total Expenses**

	\$100,000	\$ 79,363	\$ (20,637)
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**Surplus / (Deficit) of Revenue over Expenses**

	\$ -	\$ 20,637	\$ 20,637
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**United Ways of Tennessee**  
**Statement of Activities**  
**For the Period Ending - April 30, 2020**

NYLC Grant 2		
October 1, 2019 - September 30, 2020		
2020 Annual Budget	2020 YTD Actual	2020 YTD Variance

**Revenue**

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income	10,000	10,000	-
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	-	-	-
Total Revenue	10,000	10,000	-

**Operating Expenses**

Salaries	3,594	1,285	(2,309)
Health, Life & Disability Insurance	500	170	(330)
Retirement Plan Contribution	144	49	(95)
Payroll Taxes	275	93	(182)
Workers Compensation	10		(10)
Payroll Processing Fees	34	-	(34)
Total Salaries, Benefits & Payroll Expense	4,557	1,596	(2,961)
Office Supplies/ Equipment			-
Telephone			-
Postage			-
Accounting Fees	400		(400)
Advertising & Promotion			-
Organization Meetings			-
Auto Allowance			-
Audit Fees			-
Registration Fees			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing	43		(43)
Conference Expense			-
Outside Contracts	4,500	1,417	(3,083)
Grant Expense			-
Miscellaneous Expense			-
Grant Participant Travel	500	85	(415)
Website Management	-	-	-
Total Operating Expenses	5,443	1,501	(3,942)

**Total Expenses**

	\$ 10,000	\$ 3,098	\$ (6,902)
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**Surplus / (Deficit) of Revenue over Expenses**

	\$ -	\$ 6,902	\$ 6,902
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**United Ways of Tennessee**  
**Statement of Activities**  
**For the Period Ending - April 30, 2020**

Mott Opportunity #2			
Dec 2019 - Nov 2020			
2020	2020		
Annual	YTD	2020	YTD
Budget	Actual	Variance	

**Revenue**

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income	40,000	60,000	-
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements			0
Total Revenue	40,000	60,000	-

**Operating Expenses**

Salaries	12,000	4,253	(7,747)
Health, Life & Disability Insurance	1,671	557	(1,115)
Retirement Plan Contribution	480	159	(321)
Payroll Taxes	918	308	(610)
Workers Compensation	58		(58)
Payroll Processing Fees	206		-206
Total Salaries, Benefits & Payroll Expense	15,333	5,277	(10,056)

Office Supplies/ Equipment		-	-
Telephone			-
Postage			-
Accounting Fees	1,000	400	(600)
Advertising & Promotion			-
Organization Meetings			-
Auto Allowance			-
Audit Fees	1,000		(1,000)
Registration Fees			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing	167		(167)
Conference Expense	2,000	36	(1,964)
Outside Contracts	18,500	18,000	(500)
Grant Expense			-
Miscellaneous Expense			-
Grant Participant Travel	2,000	569	(1,431)
Website Management			-
Total Operating Expenses	24,667	19,005	(5,662)

**Total Expenses**

	\$ 40,000	\$ 24,281	\$ (15,719)
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**Surplus / (Deficit) of Revenue over Expenses**

	\$ -	\$ 35,719	\$ 15,719
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