

United Ways of Tennessee
Statement of Financial Position
For the Period Ending - October 31, 2019

Assets

Cash	\$ 217,439
Investments	50,000
Membership Receivables	20,272
Miscellaneous Receivables	56
Grant Receivables	0
ALICE Receivables	21,620
Prepaid Insurance	-
Prepaid Expense	1,333
Office Equipment	2,427
Less: Accumulated Depreciation	<u>(2,374)</u>
Total Assets	<u><u>\$ 310,774</u></u>

Liabilities & Net Assets

Current Liabilities	
A/P Miscellaneous	\$ 10,420
A/P Mott #5 Grant Hubs	-
A/P Restricted - Mott #5 Grant	-
A/P Restricted - Mott Opportunity Grant	40,000
A/P Restricted - Franklin Institute Grant	1,950
A/P Restricted - UWW Grant	-
A/P Restricted - After School Alliance	-
A/P Restricted - Dollar General Grant	
A/P United Way of North New Jersey	25,000
A/P PTO Accrual	7,745
Unrestricted Net Assets	171,438
Year-to-date Change in Net Assets	<u>54,221</u>
Total Liabilities & Net Assets	<u><u>\$ 310,774</u></u>

United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

Consolidated		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ 131,720	\$ 101,068	\$ (30,652)
Grant Income	135,000	208,508	73,508
Interest Income	125	120	(5)
Fee Income - Services	-	-	-
Income from Prior Year Reserves	-	-	-
Misc. Income & Reimbursements	1,000	1,886	886
Total Revenue	267,845	311,582	43,737

Operating Expenses

Salaries	120,820	108,429	(12,391)
Health, Life & Disability Insurance	13,093	13,049	(44)
Thrift Plan Contribution	4,833	4,445	(388)
Payroll Taxes	9,061	7,640	(1,421)
Workers Compensation	360	282	(78)
Payroll Processing Fees	1,200	1,001	(200)
Total Salaries, Benefits & Payroll Expense	149,367	134,845	(14,522)

Office Supplies/ Equipment	500	890	390
Telephone	-	93	93
Postage	200	89	(111)
Accounting Fees	6,000	8,145	2,145
Advertising & Promotion	2,000	1,661	(339)
Organization Meetings	6,000	19,586	13,586
Auto Allowance/Travel	1,000	3,398	2,398
Audit Fees	6,000	5,836	(164)
Registration Fees	1,000	952	(48)
Bank Fees	360	365	5
Insurance	1,100	1,024	(76)
Awards & Recognition	700	482	(218)
Outside Printing	2,500	867	(1,633)
Conference Expense	12,000	2,356	(9,644)
Outside Contracts	30,000	66,800	36,800
Grant Expense	31,500	1,000	(30,500)
Miscellaneous Expense	900	686	(214)
Grant Participant Travel	5,000	6,382	1,382
Website Management	2,500	1,904	(596)
Total Operating Expenses	109,260	122,517	13,257

Total Expenses \$ 258,627 \$ 257,362 \$ (1,265)

Surplus / (Deficit) of Revenue over Expenses \$ 9,218 \$ 54,221 \$ 45,003

United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

State Association		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ 131,720	\$ 101,068	\$ (30,652)
Grant Hub Income	31,500	(0)	(31,500)
Interest Income	125	120	(5)
Fee Income - Services			
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	1,000	1,886	886
Total Revenue	164,345	103,074	(61,271)

Operating Expenses

Salaries	76,785	52,577	(24,208)
Health, Life & Disability Insurance	8,292	6,064	(2,228)
Thrift Plan Contribution	2,878	2,024	(854)
Payroll Taxes	5,346	3,499	(1,847)
Workers Compensation	224	169	(55)
Payroll Processing Fees	974	829	(146)
Total Salaries, Benefits & Payroll Expense	94,499	65,162	(29,337)
Office Supplies/Equipment	351	376	25
Telephone		93	93
Postage	88	78	(10)
Accounting Fees	3,216	2,995	(221)
Advertising & Promotion	2,000	1,661	(339)
Organization Meetings	2,513	5,804	3,291
Auto Allowance / Travel	270	547	277
Audit Fees	3,000	3,336	336
Registration Fees	1,000	952	(48)
Bank Fees	360	365	5
Insurance	1,100	1,024	(76)
Awards & Recognition	477	315	(162)
Outside Printing	1,403	29	(1,374)
Conference Expense	10,500		(10,500)
Outside Contracts		-	-
Grant Hub Expense	31,500		(31,500)
Miscellaneous Expense	350	511	161
Grant Participant Travel			-
Website Management	2,500	904	(1,596)
Total Operating Expenses	60,628	18,990	(41,638)

Total Expenses

	\$ 155,127	\$ 84,152	\$ (70,975)
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Surplus / (Deficit) of Revenue over Expenses

	\$ 9,218	\$ 18,923	\$ 9,705
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United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

Mott Grant #5 (Oct 2018-Sept 2019)		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income	32,625	35,058	2,433
Interest Income			
Fee Income - Services			
Income from Prior Year Reserves			
Misc. Income & Reimbursements			
	32,625	35,058	2,433

Operating Expenses

Salaries	17,950	19,281	1,331
Health, Life & Disability Insurance	1,966	2,499	533
Thrift Plan Contribution	863	867	4
Payroll Taxes	1,656	1,464	(192)
Workers Compensation	57	57	-
Payroll Processing Fees	157	157	-
Total Salaries, Benefits & Payroll Expense	22,649	24,325	1,676
Office Supplies/ Equipment	112	112	-
Telephone			-
Postage	84		(84)
Accounting Fees	1,340	1,750	410
Advertising & Promotion			-
Organization Meetings	1,115	1,744	629
Auto Allowance / Travel	173	1,340	1,167
Audit Fees	1,500	1,500	-
Membership Dues			-
Bank Fees			-
Insurance			-
Awards & Recognition	167	167	-
Outside Printing	73	796	723
Conference Expense			-
Outside Contracts			-
Grant Expense			-
Miscellaneous Expense	412		(412)
Direct Program Costs	5,000	3,324	(1,676)
Promotional Materials			-
Total Operating Expenses	9,976	10,733	757

Total Expenses	\$ 32,625	\$ 35,058	\$ 2,433
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Surplus / (Deficit) of Revenue over Expense:	\$ -	\$ -	\$ -
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United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

Mott Grant #6 (Oct 2019-Sept 2020)		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues			
Grant Income	\$ 10,875		\$ (10,875)
Interest Income			
Fee Income - Services			
Income from Prior Year Reserves			
Misc. Income & Reimbursements			
	10,875	-	(10,875)

Operating Expenses

Salaries	7,343	1,510	(5,833)
Health, Life & Disability Insurance	804	196	(608)
Thrift Plan Contribution	342	60	(282)
Payroll Taxes	653	114	(539)
Workers Compensation	23		(23)
Payroll Processing Fees	54		(54)
Total Salaries, Benefits & Payroll Expense	9,219	1,880	(7,339)
Office Supplies/ Equipment	37		(37)
Telephone			-
Postage			(28)
Accounting Fees	444		(444)
Advertising & Promotion			
Organization Meetings	372		(372)
Auto Allowance / Travel	57		(57)
Audit Fees	500		(500)
Membership Dues			-
Bank Fees			-
Insurance			-
Awards & Recognition	56		(56)
Outside Printing	24		(24)
Conference Expense			
Outside Contracts			
Grant Expense			
Miscellaneous Expense	138		(138)
Direct Program Costs			
Promotional Materials			
Total Operating Expenses	1,656	-	(1,656)

Total Expenses

	\$ 10,875	\$ 1,880	\$ (8,995)
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Surplus / (Deficit) of Revenue over Expenses

	\$ -	\$ (1,880)	\$ (1,880)
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United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

UWW Grant #2 (January - March)		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income		5,000	5,000
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	-	-	-
	<u>-</u>	<u>5,000</u>	<u>5,000</u>

Operating Expenses

Salaries		3,909	3,909
Health, Life & Disability Insurance		337	337
Thrift Plan Contribution		122	122
Payroll Taxes		200	200
Workers Compensation		-	-
Payroll Processing Fees	-	-	-
Total Salaries, Benefits & Payroll Expense	<u>-</u>	<u>4,567</u>	<u>4,567</u>

Office Supplies/Equipment			-
Telephone			-
Postage			-
Accounting Fees			-
Advertising & Promotion			-
Organization Meetings			-
Auto Allowance / Travel		433	433
Audit Fees			-
Membership Dues			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing			-
Conference Expense			-
Outside Contracts			-
Grant Expense			-
Miscellaneous Expense			-
Hill Day			-
Promotional Materials	-	-	-
Total Operating Expenses	<u>-</u>	<u>433</u>	<u>433</u>

Total Expenses	\$ -	\$ 5,000	\$ 5,000
Surplus / (Deficit) of Revenue over Expens	\$ -	\$ (0)	\$ (0)

United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

Mott Opportunity #1 (Dec 2018 - Nov 2019)		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income	60,000	60,000	-
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	-	-	-
	<u>60,000</u>	<u>60,000</u>	<u>-</u>

Operating Expenses

Salaries	18,742	16,915	(1,827)
Health, Life & Disability Insurance	2,031	2,192	161
Thrift Plan Contribution	750	747	(3)
Payroll Taxes	1,406	1,284	(122)
Workers Compensation	56	56	-
Payroll Processing Fees	15	15	-
Total Salaries, Benefits & Payroll Expense	<u>23,000</u>	<u>21,208</u>	<u>(1,792)</u>
Office Supplies/Equipment			-
Telephone			-
Postage			-
Accounting Fees	1,000	820	(180)
Advertising & Promotion			-
Organization Meetings	2,000	1,003	(997)
Auto Allowance / Travel	500	555	55
Audit Fees	1,000	1,000	-
Membership Dues			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing	1,000		(1,000)
Conference Expense	1,500		(1,500)
Outside Contracts	30,000	17,843	(12,157)
Grant Expense		-	-
Miscellaneous Expense			-
Grant Participant Travel		872	872
Promotional Materials	-	-	-
Total Operating Expenses	<u>37,000</u>	<u>22,093</u>	<u>(14,907)</u>

Total Expenses

\$ 60,000	\$ 43,302	\$(16,698)
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Surplus / (Deficit) of Revenue over Expenses

\$ -	\$ 16,698	\$ 16,698
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United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

Afterschool Alliance 03/01/19 to 02/29/2020		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues			
Grant Income	\$ 20,850	\$ 20,850	-
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements			-
	20,850	20,850	-

Operating Expenses

Salaries	1,208	1,208	
Health, Life & Disability Insurance	157	157	
Thrift Plan Contribution	52	52	
Payroll Taxes	91	91	
Workers Compensation	\$ -	-	
Payroll Processing Fees			-
Total Salaries, Benefits & Payroll Expense	1,508	1,508	-
Office Supplies/Equipment	371	371	
Telephone			-
Postage			-
Accounting Fees	620	620	
Advertising & Promotion			-
Organization Meetings	5,812	5,812	
Auto Allowance / Travel	455	455	
Audit Fees			-
Membership Dues			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing	43	43	
Conference Expense			-
Outside Contracts	10,968	10,968	
Grant Hub Expense			-
Miscellaneous Expense			-
Grant Participant Travel	1,072	1,072	
Promotional Materials			-
Total Operating Expenses	19,341	19,341	-

Total Expenses \$ - \$ 20,850 \$ 20,850

Surplus / (Deficit) of Revenue over Expenses \$ - \$ 0 \$ 0

United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

NYLC Grant		
October 15, 2018 - September 31, 2019		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income		10,000	10,000
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	-	-	-
Total Revenue	-	10,000	10,000

Operating Expenses

Salaries		2,255	2,255
Health, Life & Disability Insurance		292	292
Thrift Plan Contribution		96	96
Payroll Taxes		171	171
Workers Compensation			-
Payroll Processing Fees	-	-	-
Total Salaries, Benefits & Payroll Expense	-	2,815	2,815

Office Supplies/ Equipment		31	31
Telephone			-
Postage			-
Accounting Fees			-
Advertising & Promotion			-
Organization Meetings		1,313	1,313
Auto Allowance		67	67
Audit Fees			-
Registration Fees			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing			-
Conference Expense			-
Outside Contracts		4,444	4,444
Grant Expense		1,000	1,000
Miscellaneous Expense		175	175
Grant Participant Travel		155	155
Website Management	-	-	-
Total Operating Expenses	-	7,185	7,185

Total Expenses

	\$ -	\$ 10,000	\$ 10,000
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Surplus / (Deficit) of Revenue over Expenses

	\$ -	\$ -	\$ -
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United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

Franklin Institute		
January 2019- June 2019		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income		2,600	2,600
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements			-
Total Revenue	-	2,600	2,600

Operating Expenses

Salaries			-
Health, Life & Disability Insurance			-
Thrift Plan Contribution			-
Payroll Taxes			-
Workers Compensation			-
Payroll Processing Fees			-
Total Salaries, Benefits & Payroll Expense	-	-	-
Office Supplies/ Equipment			-
Telephone			-
Postage			-
Accounting Fees			-
Advertising & Promotion			-
Organization Meetings			-
Auto Allowance		-	-
Audit Fees			-
Registration Fees			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing			-
Conference Expense			-
Outside Contracts		2,600	2,600
Grant Expense		-	-
Miscellaneous Expense			-
Grant Participant Travel			-
Website Management			-
Total Operating Expenses	-	2,600	2,600

Total Expenses

	\$ -	\$ 2,600	\$ 2,600
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Surplus / (Deficit) of Revenue over Expenses

	\$ -	\$ -	\$ -
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United Ways of Tennessee
Statement of Activities
For the Period Ending - October 31, 2019

Amerisource Bergen		
January 2019 - December 2019		
2019 Annual Budget	2019 YTD Actual	2019 YTD Variance

Revenue

Fee Income - Dues	\$ -	\$ -	\$ -
Grant Income		75,000	75,000
Interest Income			-
Fee Income - Services			-
Income from Prior Year Reserves			-
Misc. Income & Reimbursements	-	-	-
Total Revenue	-	75,000	75,000

Operating Expenses

Salaries		10,773	10,773
Health, Life & Disability Insurance		1,312	1,312
Thrift Plan Contribution		476	476
Payroll Taxes		818	818
Workers Compensation			-
Payroll Processing Fees	-	-	-
Total Salaries, Benefits & Payroll Expense	-	13,378	13,378
Office Supplies/ Equipment			-
Telephone			-
Postage		11	11
Accounting Fees		1,960	1,960
Advertising & Promotion			-
Organization Meetings		3,911	3,911
Auto Allowance		-	-
Audit Fees			-
Registration Fees			-
Bank Fees			-
Insurance			-
Awards & Recognition			-
Outside Printing			-
Conference Expense		2,356	2,356
Outside Contracts		30,945	30,945
Grant Expense			-
Miscellaneous Expense			-
Grant Participant Travel		958	958
Website Management	-	1,000	1,000
Total Operating Expenses	-	41,141	41,141

Total Expenses

	\$ -	\$ 54,520	\$ 54,520
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Surplus / (Deficit) of Revenue over Expenses

	\$ -	\$ 20,480	\$ 20,480
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