UNITED WAYS OF TENNESSEE (A NONPROFIT ORGANIZATION)

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

YEARS ENDING DECEMBER 31, 2022 AND 2021

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INDEPENDENT AUDITORS' REPORT

The Board of Directors United Ways of Tennessee

Opinion

We have audited the accompanying financial statements of United Ways of Tennessee (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Ways of Tennessee as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audits of the Financial Statements section of our report. We are required to be independent of United Ways of Tennessee and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Ways of Tennessee's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of United Ways of Tennessee's internal
 control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Ways of Tennessee's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Dempsey Vantrease & Follis Puc Murfreesboro, Tennessee

July 5, 2023

UNITED WAYS OF TENNESSEE STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 and 2021

	2022			2021		
ASSETS: Cash and cash equivalents Accounts receivable Grants receivable Prepaid expenses Property and equipment, net	\$	408,901 200 186,625 6,872 510		\$	428,870 4,360 50,000 6,138 817	
TOTAL ASSETS	\$	603,108	:	\$	490,185	
LIABILITIES: Accounts payable Accrued expenses	\$	2,429 5,416		\$	1,112 2,416	
TOTAL LIABILITIES		7,845			3,528	
NET ASSETS: Without donor restrictions With donor restrictions		337,800 257,463			303,157 183,500	
TOTAL NET ASSETS		595,263			486,657	
TOTAL LIABILITIES AND NET ASSETS	\$	603,108		\$	490,185	

UNITED WAYS OF TENNESSEE STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2022 and 2021

	2022					2021						
	Without Donor		W	With Donor				nout Donor	With Donor			
	Re	estrictions	Re	estrictions		Total	Re	estrictions	R	estrictions		Total
PUBLIC SUPPORT AND REVENUES:												
Membership dues	\$	96,567	\$	-	\$	96,567	\$	111,363	\$	-	\$	111,363
Contributions		3,204		35,433		38,637		-		-		-
Interest income		54		-		54		72		-		72
Grants		40,000		378,250		418,250		21,800		192,424		214,224
Other revenue		13,335		-		13,335		10,976		-		10,976
Release from restrictions		339,720		(339,720)				207,424		(207,424)		
TOTAL SUPPORT AND REVENUES		492,880		73,963		566,843		351,635		(15,000)		336,635
EXPENSES:												
Program Services		383,592		-		383,592		247,621		-		247,621
Management and general		74,645		-		74,645		28,261				28,261
TOTAL EXPENSES		458,237				458,237		275,882		-		275,882
CHANGE IN NET ASSETS		34,643		73,963		108,606		75,753		(15,000)		60,753
NET ASSETS, BEGINNING OF YEAR		303,157		183,500		486,657		227,404		198,500		425,904
NET ASSETS, END OF YEAR	\$	337,800	\$	257,463	\$	595,263	\$	303,157	\$	183,500	\$	486,657

UNITED WAYS OF TENNESSEE STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

Program Services

	After School Programs			Member Services	ior Citizen rograms	Prog	Total ram Services	nagement I General	 Total
Salaries and wages	\$	55,459	\$	38,896	\$ 15,850	\$	110,205	\$ 19,448	\$ 129,653
Payroll Taxes and Employee Benefits		16,249		7,316	822		24,387	-	24,387
Grant - Senior Trust Digital Literacy		-		-	121,905		121,905	-	121,905
Grant - Mott		36,000		-	-		36,000	-	36,000
Grant - Dollar General		25,000		-	-		25,000	-	25,000
Grant - National Youth Leadership Council		4,000		-	-		4,000	-	4,000
Conference and meetings		5,884		-	-		5,884	6,242	12,126
Depreciation		-		-	-		-	307	307
Dues and subscriptions		-		20,500	-		20,500	-	20,500
Insurance		-		-	-		-	1,116	1,116
Miscellaneous		-		-	-		-	484	484
Promotions		-		-	-		-	1,375	1,375
Printing and publications		-		-	-		-	31	31
Professional services		25,360		4,000	-		29,360	39,320	68,680
Supplies		564		-	319		883	853	1,736
Travel and training		2,768		-	-		2,768	1,674	4,442
Payroll processing		1,500		600	600		2,700	3,301	6,001
Awards/recognition		-		-	-		-	362	362
Telephone					 -		-	 132	 132
TOTAL EXPENSES	\$	172,784	\$	71,312	\$ 139,496	\$	383,592	\$ 74,645	\$ 458,237

UNITED WAYS OF TENNESSEE STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

Program Services

	er School rograms	Member Services			Health Programs		Total Program Services		nagement I General	 Total
Salaries and wages	\$ 35,921	\$	41,559	\$	44,423	\$	121,903	\$	7,751	\$ 129,654
Payroll Taxes and Employee Benefits	10,182		6,409		7,217		23,808		-	23,808
Grant - Teachers Effectiveness	52,500		-		7,500		60,000		-	60,000
Conference and meetings	1,142		-		74		1,216		2,845	4,061
Depreciation	-		-		-		-		102	102
Insurance	1,794		-		-		1,794		1,064	2,858
Miscellaneous	-		-		-		-		372	372
Promotions	-		-		-		-		1,126	1,126
Printing and publications	580		-		-		580		12	592
Professional services	30,015		-		5,500		35,515		11,110	46,625
Supplies	_		-		-		-		1,115	1,115
Travel and training	1,695		-		-		1,695		286	1,981
Payroll processing	841		-		270		1,110		2,090	3,200
Awards/recognition	_		-		-		-		256	256
Telephone	-		-		-		-		132	132
·										
TOTAL EXPENSES	\$ 134,669	\$	47,968	\$	64,984	\$	247,621	\$	28,261	\$ 275,882

UNITED WAYS OF TENNESSEE STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2022 and 2021

	2022			2021
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$	108,606	\$	60,753
Reconciliation of the change in net assets				
to net cash provided by operating activities:				
Depreciation		307		102
Paycheck Protection Program loan forgiveness		-		(20,800)
Changes in assets and liabilities:				
Increase in prepaid expenses		(734)		(5,098)
Decrease in accounts receivable		4,160		3,566
Increase in grants receivable		(136,625)		-
Increase in accounts payable		1,317		956
Increase in accrued expenses		3,000		2
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		(19,969)	_	39,481
CASH FLOWS FROM INVESTING ACTIVITES				
Purchase of property and equipment				(919)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(19,969)		38,562
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		428,870		390,308
CASH AND CASH EQUIVALENTS, END OF YEAR	-\$	408,901		428,870
CASH AND CASH EQUIVALENTS, END OF TEAR	<u>Ψ</u>	400,901	Φ	420,070

NOTE A – NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

The United Ways of Tennessee ("the Organization") is a statewide organization providing member support services to 37 United Ways throughout the state. The Organization provides training and technical assistance to local United Way organizations. The Organization also is actively involved in programs to improve education in Tennessee.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Recently Adopted Accounting Standard

In February 2016, the Financial Accounting Standards Board issued Accounting Standards Update 2016-02, *Leases* ("ASU 2016-02"), which along with subsequent amendments, superseded prior lease accounting requirements. The updated standard requires balance sheet recognition for all leases with lease terms greater than one year including a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and a right-of-use asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. The Organization adopted the provisions of ASU 2016-02 and all of the related amendments effective January 1, 2022 using a modified retrospective approach. As of December 31, 2022, the Organization did not have any leases.

In September 2020, the Financial Accounting Standards Board issued Accounting Standards Update 2020-07, Not-for-Profit Entities (Topic 958): *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets* ("ASU 2020-07"), to provide accounting guidance about reporting for nonfinancial assets received. The Organization adopted the provisions of ASU 2020-07 effective January 1, 2022 which did not have a material impact on net assets.

Net Assets

Financial statement presentation follows the recommendations of Financial Accounting Standards Board ("FASB") 2016-14. Under those provisions, net assets and revenues, gains, and losses are classified based on the absence or existence and nature of donor-imposed restrictions as follows:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions.

<u>Net assets with donor restrictions</u> - Net assets subject to donor-imposed restrictions that can be filled by actions of the Organization pursuant to those stipulations or that expire by the passage of time.

Cash and Cash Equivalents

The Organization maintains its operating bank accounts primarily at one financial institution. The Federal Deposit Insurance Corporation ("FDIC") insures accounts at this financial institution. The Organization maintains its cash in bank deposit accounts which, at times, may exceed FDIC limits. The Organization has not experienced any losses in such accounts.

NOTE A – NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts Receivable

Accounts receivable are stated at the amount that management expects to collect on outstanding balances. The carrying amount of accounts receivable is reduced by a valuation allowance, if necessary, which reflects the Organization's best estimate of the amounts that will not be collected. The allowance is estimated based on the Organization's historical loss experience, and existing economic conditions. Once management determines a balance cannot be collected, it is written off through a charge to the allowance for doubtful accounts. As of December 31, 2022 and 2021, management did not believe an allowance was necessary.

Revenue Recognition

Contributions and revenues received are recorded as net assets with or without donor restrictions, and are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as increases in net assets with donor restrictions. When a restriction is fulfilled (that is, when a stipulated time restriction ends or the purpose of restriction is accomplished), net assets with donor restrictions are reclassified and reported in the statements of activities as net assets without donor restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the support is reported as net assets without donor restrictions.

In general, grants received by the Organization are accounted for as unconditional contributions and are recognized in the period the grant is awarded.

Membership dues are reported at the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing membership privileges on an annual basis. The fees are calculated based on prior year gross campaign amounts received. Membership dues are recognized as performance obligations are satisfied, which is ratably over the calendar year.

Property and Equipment, net

Property and equipment are recorded at cost or fair value at the date of purchase or fair value at the date of gift to the Organization. The Organization's policy is to capitalize purchases with a cost of \$500 or more and an estimated useful life of five years. Depreciation is computed using the straight-line method over the estimated useful life of the asset.

Income Taxes

The Organization is a not-for-profit organization that is exempt from federal income taxes under the provisions of Internal Revenue Code Section 501(c)(3) and classification by the Internal Revenue Service as an other than private foundation. Accordingly, no provision for federal income taxes in included in the accompanying financial statements.

NOTE A – NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes (Continued)

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. Management has analyzed the tax positions taken by the Organization, and has concluded that as of December 31, 2022 and 2021, there are no uncertain tax positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements.

As of December 31, 2022 and 2021, the Organization has accrued no interest and no penalties related to uncertain tax positions. It is the Organization's policy to recognize interest and/or penalties related to income tax matters in income tax expense.

The Organization files a U.S. Federal information tax return. The Organization is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended December 31, 2022, 2021, and 2020.

Functional Allocation of Expenses

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

The following program and supporting services classifications are included in the accompanying financial statements:

<u>Program services</u> – includes member services to provide support, training, and technical assistance to member United Way organizations. The Organization also provides support to the local community by improving education, financial stability, and health in the State of Tennessee.

Paycheck Protection Program

During 2020, the Organization received \$20,800 from the Small Business Administration ("SBA") for the Paycheck Protection Program ("PPP"). During 2021, the Organization obtained forgiveness on repayment of the PPP funds from the SBA and accounted for the funds as grant income.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE B - ACCOUNTS RECEIVABLE

Accounts receivable consists of the following at December 31, 2022 and 2021:

	2	022	 2021
Grant writing services Membership fees	\$	200	\$ - 4,360
	\$	200	\$ 4,360

NOTE C - PROPERTY AND EQUIPMENT, NET

Property and equipment consist of the following as of December 31, 2022 and 2021:

	 2022	 2021
Computer Equipment	\$ 3,346	\$ 3,346
Accumulated Depreciation	2,836	2,529
Property and equipment, net	\$ 510	\$ 817

During the years ending December 2022 and 2021, depreciation totaled \$307 and \$102, respectively.

NOTE D - ACCRUED EXPENSES

Accrued expenses consist of the following as of December 31, 2022 and 2021:

	2022	 2021
Accrued vacation Accrued subscription fees	\$ 2,416 3,000	\$ 2,416 -
	\$ 5,416	\$ 2,416

NOTE E - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions contain donor-imposed restrictions that direct the use of the donation as specified and are satisfied either by the passage of time (time restrictions) or by fulfilling the donor-imposed purpose (purpose restriction).

NOTE E - NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

Net assets with donor restrictions that exist at December 31, 2022 and 2021 are for the following projects, exhibits and programs:

Subject to Purpose Restrictions

Grant	Purpose			
Youth Service America	9/11 Day of Service	\$ -	\$ 5,000	
Franklin Institute	Leap into Science	-	5,000	
Mott Grant 8	Tennessee Afterschool Network	-	43,500	
Mott Grant 9	Tennessee Afterschool Network	-	25,000	
STEM Next Opportunity	Tennessee Afterschool Network	47,148	55,000	
Senior Trust Digital Literacy	Senior Digital Literacy Program	149,382	-	
National Youth Leadership Council Receivable	Tennessee Afterschool Network	25,000	-	
Mott Receivable	Tennessee Afterschool Network	25,000	50,000	
		246,530	183,500	
Contributions	Benefit Kitchen subscription fees	10,933		
		\$257,463	\$183,500	

Net assets released from restrictions amounted to \$339,720 and \$207,424 for the years ended December 31, 2022 and 2021, respectively.

NOTE F - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization has \$595,726 in financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures consisting of cash of \$408,901, accounts receivable of \$200, and grants receivable of \$186,625. \$257,463 of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditures within one year of the statement of financial position date. As part of its liquidity management, the Organization has a policy to structure its financial assets to be available as general expenditures and related liabilities become due.

NOTE G - RETIREMENT PLAN

The Organization maintains a 401K plan (the "Plan") for its sole employee. The Plan allows for a 4% employer matching contribution which was \$5,026 in 2022 and \$5,186 in 2021.

NOTE H - SUBSEQUENT EVENTS

As of the date of the financial statements, no events or transactions have transpired that would have a material effect on the balances reported herein as of December 31, 2022 or that would significantly impact the Organization's ongoing operations. The Organization has evaluated subsequent events through July 5, 2023 which is the date the financial statements were available to be issued.